



# PPB GROUP BERHAD 54th ANNUAL GENERAL MEETING

Presented by:

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## **AGENDA**

**FYE2022 Key Financial Highlights** 

**Key Business Updates and Outlook** 

**ESG Highlights** 

## **FYE2022 Key Financial Highlights**



#### **Transcending with Strength and Courage**



- Revenue increased by 32%, all key segments contributed positively to the higher revenue.
- Group pre-tax profit up 50% to RM2.25 billion, our 18.8% associate, Wilmar International Limited contributed RM2.1 billion to the Group pre-tax profit.

## **FYE2022 Key Financial Highlights**



#### **Transcending with Strength and Courage**



- A final cash dividend of 28 sen per share is proposed for FY2022.
- Together with the interim dividend of 12 sen, total dividend for FY2022 amounting to 40 sen per share or RM569 million, up 14%.



## **Major Segments at a Glance**

Grains and agribusiness



Flour milling and manufacturing of animal feed, wheat & maize trading, production of day-old-chicks, eggs & other related downstream activities

Flour milling	Animal feed milling	Lives farm	
7,540 mt/day	66,000 mt/ month	3.05 mil DOC/ month	20.5 mil eggs/ month

Segment revenue (RM'000)			
2022	2021	<u>%</u>	
4,655,906	3,688,799	+26	
Segment profit (RM'000)			
Segment profit	(RM'000)		
Segment profit 2022	(RM'000)  2021	<u>%</u>	

Segment revenue and profit increased by 26% and 21% respectively on the back of a more stable grain commodity market.



## Major Segments at a Glance (continued)

Consumer products



Marketing and distribution of edible oils & consumer products, production and distribution of frozen food & bakery products

Consumer Products Distribution	Bakery	Food Processing
450,000 sq ft warehouse capacity	16,000 loaves/ hour	5,000 MT/year

Segment revenue (RM'000)		
<u>2022</u>	2021	<u>%</u>
751,118	643,798	+17
Segment profit (RM'000)		
Segment profit (	(RM'000)	
Segment profit (	(RM'000) <u>2021</u>	<u>%</u>

Segment profit increased by 4-fold to RM33.6 million, attributable to higher sales of bakery and other fast-moving consumer products.



-85

#### Major Segments at a Glance (continued)

## Film exhibition and distribution



Exhibition and distribution of movies & content

Film	Film
exhibition	distribution
491 screens	74 films

Segment revenue (RM'000)			
2022	2021	<u>%</u>	
514,809	116,470	+342	
Segment loss (RM'000)			
2022	<u>2021</u>	<u>%</u>	

Excluding a one-off impairment on a Vietnam associate amounting to RM27 million, the segment recorded a profit of RM10 million.

**(17,088) (113,278)** 

A 5-fold increase in admissions and box office collections were the main factors contributed to the return to profitability of this Segment.



## Major Segments at a Glance (continued)

**Property** 



Letting of commercial properties and development of residential & commercial properties

Investment	Property	Project
Properties	Development	Management
<ul> <li>Leisure Mall</li> <li>Cheras Plaza</li> <li>New World Park</li> <li>Whiteaways Arcade</li> <li>Megah Rise Mall</li> </ul>	Megah Rise Residensi     Lumina Bedong	Southern Marina     Residences     The Linc

Segment revenue (RM'000)			
2022	<u>2021</u>	<u>%</u>	
140,959	114,267	+23	
Segment profit (RM'000)			
2022	<u>2021</u>	<u>%</u>	
34,909	14,825	+135%	

Segment profit more than double to RM34.9 million mainly attributable to:

- New sales and progressive profit recognition from the completed Megah Rise Residential Project;
- Improvement in overall mall business performance.



## Major Segments at a Glance (continued)

#### Other operations

Comprising mainly 18.8% equity interest in Wilmar International Limited ("Wilmar"), Asia's largest integrated agribusiness group, and others

Wilmar	Wilmar
Revenue	Pre-Tax Profit
USD 73.4 billion	USD 3.1 billion

Segment revenue (RM'000)			
2022	<u>2021</u>	<u>%</u>	
88,389	89,547	-1	
Segment profit (RM'000)			
2022	<u>2021</u>	<u>%</u>	
2,153,227	1,561,354	+38	

Segment profit up by 38% to RM2.15 billion.

Contribution from Wilmar increased by 40% to RM2.1 billion.



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## **Grains and agribusiness**

#### **Business Update**



Together with the newly completed 500 mt/day wheat flour mill in Quang Ninh Province in Q1, 2022, VFM-Wilmar is currently operating at a total capacity of 1000 mt/day.



Commissioned Automatic cartoning and palletising of 1KG flour packaging in Pasir Gudang, Johor in Q4 2022. This will reduce reliance on manual labour and improve factory efficiency.



## Grains and agribusiness (continued)

#### Outlook

- Performance of the Grains and agribusiness segment is expected to improve as grain commodity prices stabilize despite the on-going war in Ukraine.
- However, uncertain weather conditions in the major grains-growing countries could affect supply and add more volatility to grains prices.
- To navigate the challenges ahead, the segment will continue to leverage on its market intelligence to drive procurement and operational efficiencies.
- We expect the segment to deliver a satisfactory set of performance in FY2023.



## **Consumer products**

## **Business Update**

#### New products launched:



Bepanthen Would Healing Cream



Zam-Buk Antiseptic Ointment



Berocca Vitamin C



Massimo Torta Sponge Cakes



Redoxon Vitamin C



Praise Whole Egg Mayo, Potato Salad & Seafood Sauce



## Consumer products (continued)

#### Outlook

- The Consumer products segment has performed well in 2022 and is expected to improve amid recovery of consumer spending.
- The segment will continue to improve operational efficiencies through its integrated marketing system and established nation-wide distribution network in distributing a widely-accepted range of necessities, and in expanding its range of consumer products.



#### Film exhibition and distribution

#### **Business Update**

Country	Locations	Screens
Malaysia	54	502
Vietnam	19	111
Total to date	73	613

- Launched the immersive BIG halls at 7 GSC locations :-
  - Paradigm Mall, Johor Bahru
  - Aeon Mall Bandar Dato' Onn, Johor Bahru
  - MyTOWN Shopping Centre, Kuala Lumpur
  - Kuantan City Mall, Kuantan
- GSC targets to open the following cinemas:-

- Tropicana Gardens Mall, Petaling Jaya
- The Starling, Petaling Jaya
- The Spring, Bintulu

Location	Screens	Target Opening Date
Bukit Bintang City Centre	12	2Q2023
163 Retail Park	3	3Q2023
KL East Mall	8	4Q2023
Total	23	



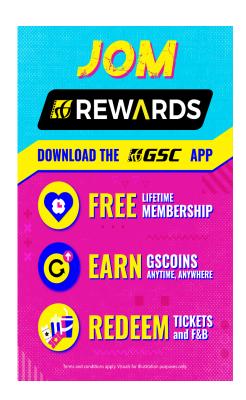
## Film exhibition and distribution (continued)

#### **Business Update (continued)**

 Launched Happy Food Co ready-to-eat snacks - gourmet popcorn & crispy salmon skin.



 Launched GSC Rewards in July to build customer loyalty, drive more admissions, retain and attract new cinemagoers.



**Rewards Program** 



**Rewards Member** 



#### Film exhibition and distribution (continued)

#### Outlook

- The Malaysian operations of the Film exhibition and distribution segment closed on a positive note in the fourth quarter of 2022, attributable mainly to better performance of several major blockbusters during the holiday season.
- For 2023, we expect performance of this segment to improve further with the release of more tentpole movies, and support from positive consumer sentiment and confidence.



## **Property**

#### **Business Update**



Megah Rise Residensi, Petaling Jaya



The Whiteaways Arcade, Penang



Megah Rise Mall, Petaling Jaya



Cheras Leisure Mall

- Completed Megah Rise Development in August 2022.
- Megah Rise Mall was opened to the public on 18 December 2022.



## **Property** (continued)

#### Outlook

- The **Property segment** will continue to focus on planned development projects in Kedah and Penang, as well as enhancing our malls performance.
- We expect the segment to perform satisfactorily.



## Other operations

## Outlook

 Wilmar's performance will continue to contribute substantially to the overall profitability of the PPB Group.



## **AGENDA**

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**Sustainability Key Highlights** 



#### **SUSTAINABILITY KEY HIGHLIGHTS**



Improved **FTSE4Good**overall scoring in the
environment, social and
governance



New policies on Climate Change, Waste Management and Nutrition



Invested RM3 million into the community and benefited over 16,000 peoples



More than RM4 million was invested in **renewable energy** and Megah Rise Residensi certified under the **GreenRE Gold**standard



Progress on the
Sustainability **Roadmap**e.g. 46% increase in staff
training hours, 88% nonhazardous waste diverted
from landfill



**Zero fatalities** recorded across the group





## **Thank You**